

Senior Manager / - Business Analyst / - Engineer Banking

- You search for experience in (bank-) IT projects, business analysis, business management and requirements engineering with advanced banking knowledge of financials, controlling and a few other nice to have's.
- Specialty: First of its kind, non-repetitive, exploratory, not done before, can be based on previous models but usually require physical format only for distribution. Usually spearheading improvements, benchmarking, value-add with the financial budget- and other strategic constraints not always solvable.
- I possess such skills, have been in such environments since the mid-eighties of last century. I formerly passed the Knowledge Expert and Senior Management Assessment for C-Level with a top bank, was part of major global initiatives and changes with diverse customers. Such skills remain, despite elapsed time.

What others might know more recent than I, is balanced by indepth knowledge with diverse clients infrastructure. A quality, younger or technically more savvy competitors rarely possess. My knowledge of financial products is, comparing with my competition in this field, on Expert Level 10, despite being cold on some subjects for years.

I belong to the few who have not just experienced one life-cycle of changes, but such over almost 4 decades of hands-on experience in every single position I will encounter in this environment. Tools might have become more powerful, the basic fundamentals remained.

Expertise & Critical Contributions with Global Boutique Brands (CS, UBS, AT&T, Perrot)

Strategic Planning & Execution
Cost-Initiatives with quality improvements
Rather deep IT/Logistics/technical infrastructure
affinity, results-oriented, straight-forward
Global and cross-divisional business interaction
Budget Planning, Development & Control
Primary Interface between IT and Senior Business
Stakeholders
Customer Value-Focused business attitude with
international exposure across hierarchies

Crisis- and Appeasement
Management on Senior Level
Process Improvements; Business
Analysis's, visible User Stories
Knowledge Programs
Subject Matter Expert Groups
Consolidations & Integration

Cross-linked thinking, global view,
No-nonsense attitude

- Spearheading continuous process improvements across mostly global business units, usually cross-divisional, for improved quality metrics, reduced cost through standards and automatism.
- Benchmarking cross-divisional costs, making sure solutions are long-term profitable.
- Delivering on P&L, logistics improvements and financial controls through meaningful analyses to the point, identifying the underlying KPI's and their dependencies.

Languages German (Mother Tongue), English / French - fluent, I / SP basics

Education Zürcher Fachhochschule ZFH; BSc ZFH, Business Administration

Personal Sept. 07, 1961; Swiss; Place of Origin/Birth Schaffhausen/Zurich
Married to Elke Plötz (DE/CH), 12.06.1961, two Step-Children (grown-ups)
Took care of my Father until his death, now of my Mother in her 91st.

Andy Lang

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Work Experience

started 1977 with UBS

Andreas Lang www.andreaslang.ch	<i>Consultant, Author & Publisher</i> Wrote a book I am currently publishing. Just went life with a small High-End E-Com Shop via implementers in India, NOPCOMMERCE covering all new EU-VAT-Requirements for global distribution. Taking care of my parents. Vision/search for global investor in the alternative Energy Sector	01 / 2010 - today
Credit Suisse (incl. WINTERTHUR / Swiss Volksbank formerly belonging to CS)	<i>IT Efficiency Manager (VP)</i> Global IT-COO Headquarter Function in IT-Efficiency Management Department <i>Senior Business Engineer / Business Manager (VP)</i> BI-Securities Migration Project as Lead Requirements Engineer and de facto Business Project Lead <i>Business Analyst, Country Implementation Manager UK, France, CEE (Central & Eastern Europe) (WINTERTHUR)</i> Global/local implementation of Asset Management Tool in order to comply with US-GAAP and local accounting rules (US as pre-requisite for a CS listing at the NYSE) <i>Section Manager Business Administration (SWISS VOLKSBANK)</i> Business Administration Manager within the management team overseeing the Finance Divisions	09 / 2008 - 06 / 2009 06 / 2007 - 08 / 2008 01 / 2000 - 02 / 2001 01 / 1991 - 07 / 1993
AT&T (via ECOM24)	<i>Appeasement, 1st, 2nd and partially 3rd level support</i> for all AT&T entities in Switzerland alone. Back-building of the site. Migrate to VOIP.	2005 - 2007
West AM / WestLB London & Dusseldorf via Harvey Nash / TESCO / Andy Lang Consult GmbH	<i>Quality Assurance</i> QA processes and development of an automated Testing Environment for the Investment Segment within the bank (OTC, Order Mgmt System etc. [UNITY/OMS; Mysys]; Front-Middle-Backoffice)	03 / 2001 - 10 / 2001
AT&A (UBS/Baer) (Advanced Technologies and Applications Ltd) specifically UBS placement via SYSTOR / Perot Systems, and a Julius Baer contract	<i>Consultant / Project Manager</i> <i>Asset Controller / Manager</i> Within the GDIP-Project before and in connection with the merger SBC / UBS - Included replacement of 16'000 NT-workstations and servers, printers, PO in single parts: build, stage, rollout, recycle. JB on a high risk security issue (intl. travel with client data on laptops) and printing services	12 / 1996 - 08 / 1999 12 / 1996 - 12 / 1997
Royal Trust Bank	<i>Planning & Research Analyst</i> Troubleshooting issues and re-designing back-office processes . Analysis, preparation, design, test and implementation of a balancing system for Jap. Convertible Bonds and Warrants; feasibility study on handling of Covered Warrants	07 / 1988 - 02 / 1990